

## CUSTOMER DEMAND CONFIRMATION FORM

Thank you for your time and let us understand your needs better.  
We will give you the packaging machinery solution that satisfies you ASAP.

### Part 1: Basic requirements

1. Weighting ranger 称重范围	_____ kg/bag (公斤/包)		
2. Weighting accuracy 称量精度	± _____ g (克)	Allowable error 允许误差	_____ % FS
3. Packing speed 包装速度	_____ bag/h (包/小时)		
4. Working time 工作时间	_____ hour/day (小时/天) _____ day/year (天/年)	Annual output 年产量	_____ T/Y (吨/年)
5. Material 物料名称	<input type="checkbox"/> Plastic particles (塑料粒子) <input type="checkbox"/> Silica fume (硅粉) <input type="checkbox"/> Resin (树脂) <input type="checkbox"/> Iron oxide (氧化铁) <input type="checkbox"/> Malt (麦芽) <input type="checkbox"/> PVC powder (pvc粉料) <input type="checkbox"/> Rice (大米) <input type="checkbox"/> Barley (大麦) <input type="checkbox"/> Feed (饲料) <input type="checkbox"/> Soy (黄豆) <input type="checkbox"/> Others (其他) _____		
6. Material shape 物料形状	<input type="checkbox"/> Granule (颗粒) <input type="checkbox"/> Entrained powder in particles(proportion _____%)(颗粒中夹带粉料,比例) <input type="checkbox"/> Powdery (粉末) <input type="checkbox"/> Liquid (液态) <input type="checkbox"/> Others (其他) _____		
7. Material temperature 物料温度	<input type="checkbox"/> Static (静态时) <input type="checkbox"/> Room temperature (常温) <input type="checkbox"/> High temperature (高温) <input type="checkbox"/> Others (其他) _____  <input type="checkbox"/> Flowing (流动时) <input type="checkbox"/> Room temperature (常温) <input type="checkbox"/> High temperature (高温) <input type="checkbox"/> Others (其他) _____		

<p><b>8. Material feed</b> 物料来料方式</p>	<p><input type="checkbox"/> Silo (料仓)   <input type="checkbox"/> Vibration (振动)  <input type="checkbox"/> Screw conveyor (绞龙输送机)   <input type="checkbox"/> Bucket elevator (斗式提升机)  <input type="checkbox"/> Suction (负压)   <input type="checkbox"/> Blower (正压)  <input type="checkbox"/> Others (其他) _____</p>
<p><b>9. Material mobility</b> 物料流动性</p>	<p><input type="checkbox"/> Bad (差)   <input type="checkbox"/> General (一般)   <input type="checkbox"/> Good (好)  <input type="checkbox"/> Others (其他) _____</p>
<p><b>9.1 Corrosive</b> 腐蚀性</p>	<p><input type="checkbox"/> Yes (有)   <input type="checkbox"/> No (无)  Material: <input type="checkbox"/> Q235   <input type="checkbox"/> Contact 304 (接触 304)  <input type="checkbox"/> All stainless steel (全部不锈钢)</p>
<p><b>9.2 Explosive</b> 爆炸性</p>	<p><input type="checkbox"/> Yes (有)   <input type="checkbox"/> No (无)  Explosion proof (防爆): <input type="checkbox"/> Need (需要)   <input type="checkbox"/> No need (不需要)</p>
<p><b>9.3 Toxicity</b> 毒性</p>	<p><input type="checkbox"/> Yes (有)   <input type="checkbox"/> No (无)</p>
<p><b>9.4 Static electricity</b> 静电</p>	<p><input type="checkbox"/> Yes (有)   <input type="checkbox"/> No (无)</p>
<p><b>9.5 Data</b> 数据</p>	<p>Density (密度) _____  Material size and  material degree (物料大小料度) _____ (Diameter mm)(直径)  Bulk specific gravity (堆积比重) _____  Material fineness (物料细度) _____ (um)(目)  Angle of repose (休止角) _____  Water content (含水率) _____ (%)</p>
<p><b>10. Material bagging method</b> 物料装袋方式</p>	<p>( <input type="checkbox"/> Customer specified (顾客指定)   <input type="checkbox"/> Our suggestion (我方建议) )  <input type="checkbox"/> Gravity (重力)   <input type="checkbox"/> Screw feeding (螺旋给料)  <input type="checkbox"/> Vibration feeding (振动给料)   <input type="checkbox"/> Belt feeding (皮带给料)  <input type="checkbox"/> Others (其他) _____</p>

<b>11. Working environment characteristics</b> 工作环境特性	<input type="checkbox"/> Vibration (有振动) <input type="checkbox"/> There is electromagnetic field interference (有电磁场干扰) <input type="checkbox"/> Corrosive (有腐蚀性) <input type="checkbox"/> Explosion proof (防爆) <input type="checkbox"/> Damp (潮湿) <input type="checkbox"/> No special requirements (无特殊要求) <input type="checkbox"/> Others (其他) _____
<b>12. Working environment temperature and humidity</b> 工作环境温度	<input type="checkbox"/> -10°C~+40°C <input type="checkbox"/> ≤90% RH <input type="checkbox"/> Others (其他) _____
<b>13. Bag clamping device</b> 夹袋装置	<input type="checkbox"/> Need (需要) <input type="checkbox"/> No need (不需要)
<b>14. Characteristics of materials after bagging</b> 物料装袋后特性	<input type="checkbox"/> Can stand upright immediately (能立即直立) <input type="checkbox"/> Can't stand up upright (不能直立) <input type="checkbox"/> Others (其他) _____
<b>15. Bagging method</b> 套袋方式	<input type="checkbox"/> Automatic (自动) <input type="checkbox"/> Manual (Worker)(手动,人工)
<b>16. Robot palletizing</b> 机器人码垛	<input type="checkbox"/> Need (需要) <input type="checkbox"/> No need (不需要)

## Part 2: Other requirements

1. Printer 打印机	<input type="checkbox"/> Need (需要) <input type="checkbox"/> No need (不需要)
2. Power supply 稳压电源	<input type="checkbox"/> Need (需要) <input type="checkbox"/> No need (不需要) (Note: Voltage stabilized power supply is required if the grid voltage exceeds 10% or is lower than 15%) (注: 电网电压超过 10% 或低于 15% 需加稳压电源)
3. Conveyor 输送机	<input type="checkbox"/> Need (需要) (Length _____ mm ; Width _____ mm ) (长, 宽) <input type="checkbox"/> No need (不需要)
4. Metal detector 金属检测仪	<input type="checkbox"/> Need (需要) <input type="checkbox"/> No need (不需要)
5. Weight detector 重量监测仪	<input type="checkbox"/> Need (需要) <input type="checkbox"/> No need (不需要)
6. Rejection machine 剔除机	<input type="checkbox"/> Need (需要) <input type="checkbox"/> No need (不需要)
7. Inkjet printer 喷码机	<input type="checkbox"/> Need (需要) <input type="checkbox"/> No need (不需要)
8. Sewing machine 缝包机	<input type="checkbox"/> Need (需要) ( <input type="checkbox"/> foreign brand <input type="checkbox"/> Chinese brand ) (进口, 国产) <input type="checkbox"/> No need (不需要)
9. Vibration/slap bag device 振实/拍袋装置	<input type="checkbox"/> Need (需要) <input type="checkbox"/> No need (不需要)
10. Warehouse wall vibrator ( bridge destroyer ) 仓壁振动器	<input type="checkbox"/> Need (需要) <input type="checkbox"/> No need (不需要)
11. Scale body installation form 秤体安装形式	<input type="checkbox"/> Steel platform (钢平台上) <input type="checkbox"/> On the steel support (钢支架上) <input type="checkbox"/> Floor plan (楼层平面上) <input type="checkbox"/> Others (其他) _____

<p><b>12.Allowable space size for on-site installation</b> 现场安装允许空间尺寸</p>	<p>Length _____ mm ; Width _____ mm ; Height _____ mm (长, 宽, 高)</p>
<p><b>13.On-site compressed air source</b> 现场压缩空气气源</p>	<p><input type="checkbox"/> Have ( Required pressure:&gt; 0.4M pa, air supply:&gt; 20 cubic meters/hour ) (有(要求压力:&gt;0.4M pa, 供气量:&gt;20立方米/小时))</p> <p><input type="checkbox"/> Have ( Required pressure:&gt; 0.4M pa, air supply:&gt; 30 cubic meters/hour ) (有(要求压力:&gt;0.4M pa, 供气量:&gt;30立方米/小时))</p> <p><input type="checkbox"/> Don' t have (无)</p> <p><input type="checkbox"/> Others (其他) _____</p>
<p><b>14.Bag type</b> 包装袋类型</p>	<p><input type="checkbox"/> Open (敞口式)    <input type="checkbox"/> Valve port type (阀口式)</p>
<p><b>15.Packing bag material</b> 包装袋材料</p>	<p><input type="checkbox"/> Woven bag (编制袋)</p> <p><input type="checkbox"/> Plastic film in the woven bag (编制袋内有塑料薄膜)</p> <p><input type="checkbox"/> Plastic bag (塑料袋)    <input type="checkbox"/> Sack (麻袋)</p>
<p><b>16.Bag opening form</b> 袋口封装形式</p>	<p><input type="checkbox"/> Seam (缝口)    <input type="checkbox"/> Glued or heat-sealed (胶合或热合)</p> <p><input type="checkbox"/> Gluing or heat sealing + seam (胶合或热合+缝口)</p> <p><input type="checkbox"/> Others (其他) _____</p>
<p><b>17.Packing bag size</b> 包装袋尺寸</p>	<p>Length _____ mm ; Width _____ mm ; Height _____ mm (长, 宽, 高)</p>

## Part 3: Contact information

1. Company Name 公司名称	
2. Contact 联系人	
3. Phone 手机号	
4. Email 邮箱	